**Are you ready...** To commit to a Game-Changing Organization?



is a youth development organization, impacting over 30,000 future leaders,

annually. Providing educational programs, though our Life Skills curriculum that enable kids & teens, ages 4 -18, to build the strength of character that will last a lifetime!

## Ways to Commit!

**Connect** with First Tee - Delaware staff and ask about priorities and needs. You never know, what we need, it just might be your expertise.

**Spread-the-Word** about First Tee - Delaware. Encourage potential donors, individuals interested in joining our committees, or those willing to serve as coaches, mentors, or volunteers.

**Experience** a chapter location to see programming in action! No better way to see your dollars at work. Please be sure to make an appointment with your chapter staff first.

**Donate** to our chapter or to a specific programming location. Your gift will have a direct impact to ensure our programs are accessible to all children, wherever we serve!

## Help us Build Game-Changing Future Leaders though a donation to our Annual Appeal!

For further details, scan the QR code or continue through the following pages.



## **Our Impact** By Our Fast Growing Numbers!

## Serving over 30,000 future leaders, Annually!

**On-Course Locations** Led by over 100 volunteer coaches and mentors. **23** Community Programs

Re-engaged 100%, and more, since the pandemic shut down.

School Programs
25% growth year over year in Elementary & Middle Schools.

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**39%** of our On-Course participants are females.

of our On-Course participants are from diverse backgrounds.

100%

40%

of ALL our on-course families receive discounts. An additional 49% are awarded financial aid.

## Participant Leadership Highlights

Two of our female teen participants were selected and attended multiple First Tee National opportunities in 2023. These opportunities include: The First Tee Drive Your Future Academy & First Tee Innovators Forum! Congratulations to Emily Mayo and Anna Firko, who are setting a great example of dedication for many of our younger participants to follow.

These opportunities would not be possible without the commitment of our past donors. With your help, more of participants will have the opportunity to attend in 2024 and beyond!

## **Our Impact** Words From The Heart!

#### Arryana Daniels - Alumni

First Tee has been great to connect me and others with great resources, experiences and life lessons. First Tee has impacted my life for the better and I'm grateful to be a participant when I was younger and now as a volunteer coach passing along to the next generation!

#### **Rich Ogorek - Board Member**

Coming on as a board member in early 2023, I had the pleasure of seeing, first-hand, programming at one of our on-course locations. I found such energetic and knowledgeable program leaders. The kids were eager to learn with Coaches engaged in helping kids. Great instruction on the short game. I actually forgot some of the basics myself and took these aids to the course the next day with noticeable results. Ha Ha! The high school volunteers had sincere interest in helping the younger kids. The time allocated to that day's session, was just the right amount, as there is a fine line in too much instruction and loosing their interest.

### Carol Fingar - Rotarian Member

I'm so fortunate to be given the chance to meet Hannah Lydic, First Tee - Delaware Alumni. Her game is amazing but pales in comparison to her personality. Courteous and kind, she represents the best of the younger generation and the strength of the First Tee - Delaware organization. I had a memorable day.

#### Tom & Kristine Colazzo - Parents

Thank you for helping Talia have a great season of lessons. She loved every day she was able to attend practice and did not want the season to end. We can't say enough great things about her coaches. They made her and every child feel success with praise and encouragement. It was a joy to watch them interact with the children and make learning fun. Thank you! We can't wait for the next sessions!





### Tina Alinskas - Parent

Never in my wildest dreams did I know what we were stepping into when we signed up for First Tee. The team swooped in and surrounded our Maia with more help, support and encouragement than could be imagined.

In addition to all of the help on the course and in learning the game, First Tee is providing her even more — life skills that will be with her through college and into her adulthood. Through their program, First Tee is providing her with the mechanism to build confidence and resilience as well as to grow into a leader.

Not only is she now playing golf competitively but she is learning patience, strategy, and independence. First Tee has dramatically changed the trajectory of her future and all in just a little over a year and we couldn't be more thankful.

## **Participant Benefits** The Reasons Why Are Endless!

With close to three decades as a non-profit youth development organization, First Tee – Delaware positively impacts the lives of over 30,000 kids & teens annually, with program locations throughout the State of Delaware and two counties in Maryland.

Your donation will help us to continue lowering the cost of our on-course programs and expand access to the many partner organizations and opportunities that make First Tee – Delaware a premiere program that is caring, safe, and fun.

## We have set up our Annual Appeal with the ability to make a one-time donation or a recurring monthly donation that fits your budget.



We are committed to providing programs that enable kids & teens, to build the strength of character that empowers them through a lifetime of new challenges. By integrating the game of golf with a life skills curriculum, we create active learning experiences that build inner strength, self-confidence, and resilience that kids can carry to everything they do. First Tee – Delaware is committed to making our programs accessible to all children, regardless of their family's financial situation.

#### Some of the many partnerships & benefits:

- Access to First Tee Delaware trained and certified coaches and mentors.
- Membership to Youth On Course provides significant discounts to get families on-the-course! (detailed information on next page)
- The First Tee Participant App which expands the Life Skill curriculum off the course through fun, interactive, age-based activities.
- First Tee National Leadership Participant Opportunities - When participants progress through our program and enter high school they are given the access to apply for the opportunity to travel and develop relationships that turn into lifelong friendships.

Additional opportunities continue on the next page.

- First Tee National Scholarship Program.
- First Tee National Alumni Network. Provides First Tee alumni with professional and personal successes opportunities including; internships and jobs within the First Tee Network and partners.
- Access to PGA and LPGA Professionals.
- Guidance and financial help with local and regional tournament fees as the participant progresses through our program.
- First Tee Delaware Caddie Training Program provides our participants with reallife job experience and opportunities to apply for several college & career-readiness scholarships.



The online donation system will ask you to choose, Single(one-time), Monthly (recurring monthly donation), or Annual (recurring Annual donation).

## Participant Benefits That Expand To The Entire Family!

# Youth-On-Course

A partner organization that also provides young people with access to life-changing opportunities through golf. This is made possible with our affiliation with GAP (Golf Association of Philadelphia).

Active members are provided with access to play thousands of golf courses for \$5 or less, and opportunities to succeed through our Careers on Course, leadership, and scholarship programs. Youth on Course brings affordable course access to youth golfers throughout the GAP region. Youth golfers ages 6 to 18 can play at participating facilities for \$5 or less per round. Normally a \$20 annual fee, through being a First Tee of Delaware member/participant, that yearly fee is reduced to \$5. YOC gives members access to participating facilities throughout the GAP region and across the country to play (walking only).

When Juniors join Youth on Course, they will also be granted a GAP membership. Benefits of this membership include:

- \* GAP/USGA GHIN Handicap
- \* Access to GAP tournaments
- \* One-year subscription to the GAP Magazine

You can register for that reduced rate by following the link below, and using the password TFTDE2023. Any registrations from now until the end of 2023 will be rolled over into 2024.

Website: <u>https://youthoncourse.org/join?</u> <u>clubCode=FirstTeeofDelaware</u> Password: TFTDE2023

GAP Youth on Course FAQ's

GAP Youth on Course Club Directory



#### Women Golfers Give Back

**WGGB** Work Sectors Provides grants to girls' golf programs in our chapter. Their mission is to enrich girls' lives by providing access to golf through programs that teach golf skills, foster connections, and promote leadership and character development for girls who would not otherwise have the opportunity.



## GOLF LPGA/USGA Girls Golf

A partner junior golf program for girls ages 6-17 that specializes in providing girl-friendly environments to learn the game of golf. Making the game of golf fun, and teaching more than just stance and swing. They are helping teach girls valuable life skills like confidence and perseverance which are in-line with our mission.



A partnership that is is focused on mentoring high school and college young women to prepare and encourage them to dream big through exposure to entrepreneurial possibilities, STEM pursuits and growth in their chosen field. This program is designed to recognize leadership qualities and inspire young women to dream big and focus on the next steps to realizing their potential as entrepreneurs or as leaders in the workforce. The program kicks off with a three-day curriculum at the Go for the Greens women's business development conference and wraps up with a golf outing for both the business mentors and attending female mentees. This in-person event offers a unique opportunity to learn from women all over North America.

## DONATE NOW

The online donation system will ask you to choose, Single(one-time), Monthly (recurring monthly donation), or Annual (recurring Annual donation).

## **Business Op** Create a Real Impact! portunities

#### Your support in our 2023 year-end campaign assures we can continue our quality programming for decades.

We encourage you to consider one of the following sponsorships or a multi-year commitment to sustain our impact. Your support allows us to build meaningful partnerships with schools and community groups as well as continue to provide scholarships and financial aid to families.

#### Chapter Sponsor: \$10,000

Assures your company will help with the necessary support to sustain our chapter into the future with staffing, equipment, and program needs.

#### Your business will receive:

- A prominently positioned Logo and Business Information on First Tee – Delaware website.
- A prominently positioned Logo and Business Information t-shirts provided to participants.
- A prominently positioned Logo and Business Information on all marketing materials
- A prominently positioned Logo and Business Information signage at on-course, community and school program sites (where permitted).

#### **T-Shirt Champion Sponsor: \$7,500**

Assures our sustainability with the purchase of t-shirts in the coming year.

#### Your business will receive:

- Logo on First Tee Delaware website.
- Logo on over 1200 participant t-shirts as well as shirts for our staff, coaches, and many volunteers.

#### Site Sponsorship: \$5,000

Assures continued programming at a specific On-Course location, school, or community center for the entire 2024 programming year.

#### Your business will receive:

- Logo on First Tee Delaware website.
- Logo on signage at specified on-course, community, or school program sites (where permitted).

#### Session Sponsor: \$2,500

Assures your business will provide programming at a specific On-Course location, for one of our four sessions, for the 2024 programming year.

#### Your business will receive:

- Logo on First Tee Delaware website
- Logo on signage at specified on-course, program sites for the specified session.

#### Golf Club Sponsor: \$1,000

Assures your business will provide junior golf club sets to 10 participants for the 2024 programming year.

#### Your business will receive:

- Logo on First Tee Delaware website
- Logo on the golf bag-tag provided to the participant.

Additional opportunities continue on the next page.

Click on the icon below to purchase your sponsorship!



The online donation system will ask you to choose your sponsorship level. Please note that you can purchase multiples of any sponsorship level.

# **Business Opportunities**

## **Time To Make A Difference!**

#### **Event Sponsorships:**

As we are a non-profit organization, fundraising is always a top priority. Throughout the year, we hold many fundraising opportunities for all business and personal budgets. Each event has multiple sponsorship levels and will be published in early 2024.

- In early Spring, we have our kick-off FRIENDraising Guest Bartender Event.
- In late Spring, we host our annual Delmarva Scramble at Rehoboth Beach Country Club.
- New for 2024 will be a Governor's Cup to be held in Kent County.
- The Annual Mayor's Cup, at Rock Manor Golf Course is scheduled for September 12, 2024.
- Additional fundraising events occurring throughout the year.

#### **Donate Stock**

Did you know that when you donate stock, you will avoid the tax on your gain while deducting 100% of the value of the contribution?

First Tee – Delaware has partnered with DonateStock.com to enable our supporters to make stock donations in 10 minutes or less. Our DonateStock page enables you to donate stock from your brokerage directly to our account through a secure portal, making the gifting process fast, safe, and easy. Charitable giving doesn't always mean cash. By giving stock, your support will have even greater impact.

Click on the button below for more information.



#### **Legacy Giving**

When you include First Tee -Delaware in your estate plan, your generosity helps us engage more participants and expand our

school and community Life Skills programming. Thank you for ensuring that First Tee - Delaware can impact our community well into the future.

Planning for the future and creating the legacy you wish to leave is one of the most effective ways to ensure a lasting impact. Making a gift in your will or living trust, known as a bequest, can guarantee that your legacy endures. Your gift may be a specific dollar amount, a percentage of your estate or the remainder after all other provisions are specified.

Our federal tax ID number is: 33-1103722 Please speak with your financial advisor or estate planning lawyer. First Tee - Delaware can provide you with additional forms and legal information as needed.

#### **Recurring Donations**

These donations play a crucial role in sustaining the operations of First Tee - Delaware. Consistent contributions, not directly connected to a specific event, provide a reliable source of funding, enabling us to plan and execute long-term initiatives with confidence and fostering partnerships that allow us to maintain essential programs, reach a broader audience, and make a greater impact on the community.



The online donation system will ask you to choose, Single(one-time), Monthly (recurring monthly donation), or Annual (recurring Annual donation).



2023





Click the appropriate links to make your donation to our Annual Appeal that best fits your family or business needs.

### Parent, Family & Participant Focused One Time & Recurring Donations

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The online donation system will ask you to choose, Single(one-time), Monthly (recurring monthly donation), or Annual (recurring annual donation).



### **Business Focused Annual Chapter Sponsorship Levels**

The online donation system will ask you to choose your sponsorship level. Please note that you can purchase multiples of any sponsorship level.



### **Business Focused One Time & Recurring Donations**

The online donation system will ask you to choose, Single(one-time), Monthly (recurring monthly donation), or Annual (recurring annual donation).



### **Stock Donation Link & Information**

Donate Stock

