

**At First Tee — Delaware, it's not all about golf,
it's about reinforcing what kids & teens bring
to everything they do in life!**



Impact Report

 **first tee**[®]
delaware

Our success is not just measured by the number of participants, but by the lasting relationships we build and the confidence we instill in the youth who become the leaders of tomorrow.

Join us in our ongoing mission in Building Game Changers for every child, where opportunities are boundless and potential knows no limits.



How We Are Building Game Changers!

In 2007, we became First Tee – Delaware. Prior to joining First Tee, we served our youth for 12 years as the LPGA Urban Youth Golf Program Association.

Now, with close to three decades as a non-profit youth development organization, First Tee – Delaware **positively impacts the lives of over 30,000 kids & teens annually**. Our programs are located in schools, community centers and on golf courses, throughout the State of Delaware and two counties in Maryland.

We provide safe, fun and educational programming that is accessible to all children and partnering organizations, **regardless of their financial situation**. This has helped us to be recognized as a **premier youth organization** that stands out in the community.

Our commitment to inclusivity goes beyond just offering accessible programming; it is a testament to our unwavering belief in the power of education, personal development and community engagement.

Year after year, families and partnering organizations return to us because they witness the **positive impact** our programs have on their children.

By fostering a supportive environment that values diversity, **we prioritize the well-being of every child** and have cultivated a **sense of belonging within our community**.



To donate visit: firstteedelaware.org/WAYS-TO-GIVE or scan the QR code.





On-Course Golf & Life Skills

In our Delaware chapter, programming is available for participants 4 through 18 years of age, providing them a safe place to grow.

Trained coaches and mentors create supportive environments that help youth navigate challenges on and off the course. Our curriculum focuses on the following Five Key Commitments of Being A Game Changer: Pursuing Goals, Growing through Challenges, Collaborating with Others, Building Positive Self-Identity, and Using Good Judgment.

Our nine core values of Perseverance, Courtesy, Confidence, Respect, Honesty, Integrity, Sportsmanship, Judgment, and Responsibility have always been essential building blocks to unlocking good character and are seamlessly built into our Life Skills curriculum.



National Opportunities

In addition to getting kids on the course; we offer them exciting opportunities for growth.

Our dedicated participants can qualify for opportunities through First Tee's National Leadership and Golf Skills Events, traveling nationally, as well as participation in the First Tee Scholar Program.



School Program

First Tee – Delaware implements the School Program in Elementary and Middle Schools during physical education classes and after-school programs. We actively train teachers and volunteers to utilize the age appropriate equipment to make Life Skills and golf a safe, enjoyable and lifelong recreation, all while ensuring the curriculum meets national standards. Training and equipment are provided, along with on-line access to the curriculum, resources and connections with peers delivering the program around the country.

Community Program

We partner with community organizations to utilize our Life Skills curriculum and introduce kids to golf using games that are flexible to the ages and abilities of the those involved. Our Community Program gives youth development professionals and volunteer leaders the tools to be successful. Our program adapts to many settings. We provide training, equipment and lesson plans and, many times, volunteer coaches. Youth leaders also have access to First Tee's on-line community for additional support, resources and connection with peers.



Girls Golf Program

We empower girls to succeed in the game of golf & life. They are encouraged to join the Girls Golf Programs, Seasonal Clinics and any of the Life Skill Programs offered at First Tee – Delaware. Led by trained female coaches and mentors, these programs are designed to provide girls with the confidence and skills to become future leaders.



Caddie Program

Designed for many of our actively enrolled teenagers, this program equips them with the knowledge to become avid students of the game, develop discipline and leadership skills, while learning the significance of teamwork. This offers an opportunity to earn income and qualify for scholarships, thereby paving the way for personal and academic growth.



Junior Coach Program

Our Junior Golf Coach program allows First Tee participants, 8th grade and older, a hands-on opportunity for coach support by developing qualities such as leadership and communication skills. This approach makes a positive difference for the coach and our younger participants, while creating a longer-term commitment in our organization.

Our Impact

Over 30,000 Kids & Teens Served

By-The-Numbers, our performance at year end 2023.



18 On-Course Locations

Led by over 100 volunteer coaches and mentors.



23 Community Programs

Re-engaged at 100%, plus more added since the pandemic shut down.



81 School Programs

25% growth year over year in Elementary & Middle Schools.





39%

of our On-Course
participants are
female participants.



40%

of our On-Course
participants are from
diverse backgrounds.



100%

of ALL our On-Course
families receive reduced fees.
An additional 49% are
awarded financial aid.

Expanded Programs, Growth and Retention

First Tee – Delaware is committed to providing programs to as many kids and families as possible.

We have accomplished many milestones in almost three decades and will continue our mission to:

- Recruit, train and retain coaches to stay as close to a 1:6 coach to participant ratio.
- Continue education and training for staff, coaches and volunteers.
- Increase program opportunities with additional classes and new program locations, including a Learning Center, for year-round offerings.
- Ensure all adults that participate in our programs are properly background checked and safety compliant.
- Evolve and adapt our program schedule to meet the needs of our schools, community partners, participants and families.



100%

of participants transferred
what they learned at
First Tee to school.



93%

of participants
reported higher confidence
in their academic ability.



82%

of participants
felt more confident
with social skills.

75%

of our parents say we provide opportunities for kids to build character and learn life skills that are not offered in other youth activities.

We believe in developing experiences that are just as fun as they are meaningful!

"I've been impressed with how First Tee teaches life skills within the game of golf. The kids really respond to both!" **Coach**

"First Tee has had a positive impact on me for the short amount of time I've been a part of this program. I knew I belonged. It has allowed me give back to future golfers!" **Participant**

"My daughter started with First Tee Girls Golf in elementary school and has grown as a golfer and now a junior coach. She loves coaching the young golfers and having sparked her love of golf even further. Thank you First Tee and Girls Golf for inspiring my daughter!" **Parent**

"First Tee – Delaware has been great to connect me and others with great resources, experiences, and life lessons. It has impacted my life for the better and I am grateful to have been a participant when I was younger and am now a volunteer coach." **Alumni**

"First Tee – Delaware opened my eyes to the direct positive impact that golf gives young people. You can see how this program impacts the community by the number of volunteers and how former students return to share their stories and give back to First Tee." **Community Partner**

"The positive impact First Tee had on me is that it helped me meet people and establish better relationships." **Participant**

"First Tee gives my life balance, as a business owner, wife and care giver for my elderly mother. It gives me a way to contribute to my community while having fun with the kids!" **Coach**



PO Box 419 | Rockland, DE | 19732 | 302-384-8759 | firstteedelaware.org





Your Investment

The percentage it takes to deliver value to our participants, schools and communities.

- Programs & Events = 83%
- Operations = 17%



A Small & Mighty Chapter

Character is what you bring to everything you do. It signifies to the world what's inside of you. It outlasts genius and talent, yet propels both. It's what we are admired for and remembered by.

Within the First Tee network, Delaware is recognized as one of the smaller chapters. This does not hinder our outreach efforts within the community nor diminish the positive perception others have of us! **The hard work does not go unnoticed as our many volunteers are recognized Nationally.**

2023 First Tee Tim Finchem Leadership Award honoring Kim and Bill Allen, former long-term Board members. Recognizing service, leadership and commitment to First Tee's mission.



2022 First Tee George H.W. Bush Volunteer of the Year Award honoring Coach Karen Hart. Recognizing a volunteer who has demonstrated exceptional service and commitment to First Tee.

2022 First Tee Barbara Douglas & Dr. William J. Powell Diversity Award honoring the late Barbara Washam. Recognizing a chapter that demonstrates outstanding commitment to promoting diversity within the chapter and throughout the community.

2017 First Tee Growing Girls Through the Game Award. This award recognizes the Chapter that demonstrates excellence and a strong commitment for gender diversity through female participation and mentorship; offering opportunities for life & golf activities.



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Our Alumni see golf as a metaphor for life and the values they learned along the way.

Like in life, golf requires goal setting, working with others and digging deep when things get tough. Golf is a perfect practice ground for learning skills that go far beyond the fairways.

The skills are applied deep into college, careers as well as establishing life-long friendships!



Get Involved



Program Volunteers

Spread the word about First Tee – Delaware.

Encourage individuals to serve as coaches, mentors or volunteers, with or without golf experience. You just have to love kids, as we provide all the training.

122

Programming Sites
that Need Coaches
or Mentors

3

Major Golf
Outings Each Year



Event and Office Support

Fundraising is always a top priority.

Throughout the year, we hold many fundraising events. We can always use an extra hand or two, prepping for these event or helping solicit items.

1

Board of Directors
with Diverse Talents
and Backgrounds



Utilize Your Expertise

Connect with First Tee - Delaware.

Ask about priorities and needs. You never know what we need. It just might be your expertise. We are always looking for people to join our committees and potential Board members.



Get Involved

Financial involvement helps us sustain our impact. Your support allows us to build meaningful partnerships with schools and community groups as well as continue to provide scholarships and financial aid to those in need.



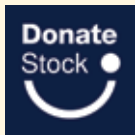
Event Sponsorships

As we are a non-profit organization, fundraising is always a top priority. Throughout the year, we hold many fundraising opportunities for all business and personal budgets.



Recurring Donations

Consistent contributions provide a reliable source of funding, enabling us to plan and execute long-term initiatives to reach a broader audience and make a greater impact.



Donate Stock

First Tee – Delaware has partnered with [DonateStock.com](https://www.donatestock.com) to enable our supporters to make stock donations in 10 minutes or less.



Legacy Giving

Planning for the future and creating the legacy you wish to leave is one of the most effective ways to ensure a lasting impact.



Partnership Levels

Feel free to explore the sponsorship opportunities listed below. As a non-profit organization, every contribution, regardless of size, makes a meaningful impact. Additionally, we welcome and appreciate in-kind donations as a valuable way to support our organization.

\$10,000

Chapter Sponsor

Assures the necessary financial support to sustain our chapter well into the future.

\$7,500

T-Shirt Champion

Assures the continued ability to provide participant t-shirts for a programming year.

\$5,000

Site Sponsorship

Assures continued programming at golf courses, schools, and community centers for an entire year.

\$2,500

Session Sponsorship

Assures programming at a specific on-course location for one of our four sessions.

\$1,000

Golf Club Sponsor

Assures we can provide junior golf clubs to 10 participants for a programming year.

\$500

Life Skill Sponsor

Assures children in-need can participate free-of-charge for a programming year.



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